BISNOW
MEDIA KIT

BISNOW
(ALMOST) NEVER BORING
DIGITAL SPONSORSHIP
$1,500.00

- Digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda.
- A gracious thank-you from our emcee the day of the event.
- 2 tickets to the event, with unique template email and 20% discount code. See last page for details.
BRANDING/BOOTH SPONSORSHIP
$2,750.00

- Digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda.
- 6 foot booth space in networking area to set up signage and marketing collateral. Additional signage in event space permitted, pending Bisnow approval.
- A gracious thank-you from our emcee the day of the event.
- 3 tickets to the event, with unique template email and 20% discount code. See last page for details.
COMMERCIAL SPONSORSHIP

$3,500.00

• A 45-60 second dedicated commercial from Bisnow event emcee to the audience, to enlighten them about your services and offerings, and to encourage them to stop by your table.
• Digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda.
• 6 foot booth space in networking area to set up signage and marketing collateral. Additional signage in event space permitted, pending Bisnow approval.
• A gracious thank-you from our emcee the day of the event.
• 4 tickets to the event, with unique template email and 20% discount code. See last page for details.
Panelist/Moderator/Keynote speaking opportunities available for qualified experts. Ask your Bisnow contact about how to get approved!

Post-Event Coverage in our local RE publication. Coverage consists of photos of each participant along with summaries of what was discussed.

Digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda.

6 foot booth space in networking area to set up signage and marketing collateral. Additional signage in event space permitted, pending Bisnow approval.

A gracious thank-you from our emcee the day of the event.

5 tickets to the event, with unique template email and 20% discount code. See last page for details.
Two Panelist/Moderator/Keynote speaking opportunities available for qualified experts. Speakers must be approved and cannot speak on the same panel.

Your Company has the opportunity to claim exclusivity, to ensure no direct competitors are on the event. E.g. If you’re a brokerage, you reserve the right to be the only brokerage represented at the event.

Premium digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda. Company logo will receive premium placement, above all other sponsors.

A gracious thank-you as the presenting sponsor from our emcee the day of the event.

6 foot booth space in networking area to set up signage and marketing collateral. Additional signage in event space permitted, pending Bisnow approval.

10 tickets to the event, with unique template email and 20% discount code. See last page for details.
Premium digital logo placement on: event e-blasts, event page on bisnow.com & event mobile agenda. Company logo will receive premium placement, above all other sponsors.

- The Host Sponsor will provide a picture of the building and description to include in the weekly marketing blasts (75 word limit on building description).

- Host Sponsor will have the option of nominating one person to speak on a panel during the event, and you can also work with the local producer on ideas to include other panelists and topics

- Host Sponsor is entitled to coverage in the newsletter leading up to and following the event:
  - 4 Skyscraper ads, to be placed within one month before/following the event date.
  - Pre Event Coverage - The Host Sponsor will be contacted by Bisnow to seek a quote, and one (1) picture of the space in which the event is being held.
  - Post Event Coverage - Multiple pictures of the event, which will showcase hundreds of CRE pros inside the Host Sponsor’s space. Bisnow will also profile what is discussed at the event, and note the space in which the event was held.

- The Host Sponsor can provide prominent signage throughout the space. You are free to set up signage, technology, 3D models marketing materials and anything else you’d like (subject to Bisnow approval).

- The host sponsor will have their logo on the front of everyone’s custom name tag, and contact information on the back of the name tag directly below the agenda.

- Emcee can offer building tours of available spaces, to be conducted by the host.

- The Host Sponsor will receive a final list of everyone who registered for the event (name/company/title) within two business days of the event concluding

- 10 tickets to the event, with unique template email and 20% discount code. See last page for details.
CUSTOM CONTENT
$2,250.00

• Bisnow would produce, and distribute, a piece (or series of pieces) of content sponsored by your Company. Each piece will be distributed in the relevant local Bisnow newsletter, and on Bisnow.com. For an additional $400, Bisnow can deliver a lead gen report, with the name, company and title of those who clicked on and read your Company’s custom content piece.

• A link placement in the local 15 Things You Need to Know Morning Brief, which will lead to your company’s piece of custom content

• Bisnow will collaborate with you to identify topics to build content around.

• After each conversation around a topic with a your Company, Bisnow will produce a piece of content and present it to you for approval.

• Upon approval of each piece of content, Bisnow would run it on the Bisnow website, link to it in the local Bisnow Morning Brief (where applicable), and also run it as an article in the local Real Estate Bisnow e-publication.

• Bisnow would also build a Company Blog Page to be hosted on Bisnow’s site, and would include every piece of custom sponsored content, along with any other articles or coverage that mention your Company or any of its personnel.

• Your company may re-distribute each piece of content however they would like. This can include, but is not limited to, posting each piece of content on their company website, sending links to each piece of content to their email database, and posting links to each piece of content on various company and individual social media platforms.
CUSTOM CONTENT
$2,650.00

• Bisnow would produce, and distribute, a series of pieces of content sponsored by your Company. Each piece will be distributed in the relevant local Bisnow newsletter, and on Bisnow.com.

• Bisnow will deliver a lead gen report, with the name, company and title of those who clicked on and read your Company’s custom content piece.

• A link placement in the local 15 Things You Need to Know Morning Brief, which will lead to your company’s piece of custom content

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THE MORNING BRIEF: WAKE UP THE INDUSTRY

CO-BRANDED HEADER

LEAD IMAGE
Space for image, chart or animated GIF that all link through to your site

IN-TEXT LINK
Highlighted & fully integrated with a link to your website

SUBSCRIBERS
Atlanta Morning Brief: Coming Soon
Bay Area Morning Brief: 19,000
Boston Morning Brief: 15,000
Chicago Morning Brief: 19,000
DC Morning Brief: 37,000
DFW Morning Brief: 22,000
Houston Morning Brief: 17,000
London Morning Brief: 20,000
Miami Morning Brief: 12,000
NY Morning Brief: 41,000
Philly Morning Brief: 13,000
SoCal Morning Brief: 22,000

RATES
Full Takeover: $3,500
Lead Image Ad: $1,200
Sponsored Link: $300
Footer Ad: $300
Lead Gen: $400 per report

BISNOW
Bisnow publishes the Local Morning Brief every morning, Monday – Friday, to our tens of thousands of local CRE subscribers.

You may place a link in the morning brief, containing up to 150 characters, linked to the URL of your choosing.

IN-TEXT LINK
Highlighted & fully integrated with a link to your website
COMPARING OUR CLICK THROUGH RATES (CTR) TO MEDIA AVERAGES

Since we’ve launched our client portal how does our CTR compare to media averages? According to Sizemak, the average CTR in North America is 0.16%.

What is a clickthrough rate? Click-through rate (CTR) is the ratio of users who click on a specific link to the number of total users who view a page, email, or advertisement. It is commonly used to measure the success of an online advertising campaign for a particular website as well as the effectiveness of email campaigns.

**BISNOW’S AVERAGE CTR IS GENERALLY ABOVE THE NATIONAL AVERAGE:**

<table>
<thead>
<tr>
<th>Category</th>
<th>CTR Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Newsletter: Leaderboard Ad</td>
<td>0.13%-0.31%</td>
</tr>
<tr>
<td>Newsletter: Jumbo Skyscraper</td>
<td>0.05%-0.11%</td>
</tr>
<tr>
<td>Morning Brief: Lead Ad</td>
<td>0.48%-0.76%</td>
</tr>
<tr>
<td>Morning Brief: Text Ad</td>
<td>1.12%-1.75%</td>
</tr>
<tr>
<td>Website: Leaderboard</td>
<td>0.04%-0.13%</td>
</tr>
<tr>
<td>Website: Jumbo Skyscraper</td>
<td>0.02%-0.11%</td>
</tr>
</tbody>
</table>

Source: https://en.wikipedia.org/wiki/Click-through_rate
Bisnow will produce, and distribute, a custom publication, specific to your Company’s goals and brand messaging. The Special Edition will be published at a frequency TBD (weekly, monthly, quarterly, etc.)

In each edition, you will receive:

- Co-Branded Email Header (on every edition)
- The Lead Image Ad in each edition (500w x 400h)
- One Sponsored Link in each edition.

Bisnow will aggregate the top stories, specific to the topic of the special edition from Bisnow articles and other publications, and send them to the given list of CRE subscribers.

Bisnow can work to grow list within the first 3 months of the campaign.

Bisnow can add subscribers, either from your Company’s database, or suggestions of firms which you would like the edition to reach.

Bisnow reserves the right to sell other companies into this publication, as long as they are not direct competitors.
NEWSLETTER ADVERTISING

SUBSCRIBERS
Atlanta: 19,000
Austin: 17,000
Boston: 17,000
Charlotte: 6,000
Chicago: 22,000
Baltimore: 10,000
DC: 32,000
DC, The Scene: 20,000
Denver: 10,000
DFW: 23,000
Houston: 17,000
San Antonio: 17,000
San Diego: 10,000
San Jose: 6,000
Seattle: 10,000
Portland: 5,000
Toronto: 7,000

Los Angeles: 21,000
Miami: 12,000
New Jersey: 11,000
Orange County: 10,000
Philly: 13,000

RATES
Special Edition Takeover: $5,000
Leaderboard: $1,000 | 800x90px
Jumbo Skyscraper: $700 | 300x600px
Wide Skyscraper: $700 | 600x160px
Medium Rectangle: $400 | 300x250px
In Text: $400 | 330x70px

**Bisnow’s Ad creation fee is $500 per ad**
CO PROMO BLAST

As a perk for our friends and clients, we’re excited to offer you 20% off BISNOW’S HEALTHCARE REAL ESTATE SUMMIT featuring our own Garth Hogan!

Orange County, Balboa Bay Resort

The Event will take place on September 31st, and includes incredible networking opportunities and all-star panels

GET TICKETS

Just use code NGKVIP20 at checkout, and we’ll see you there!

SPEAKERS